



MEDIOBANCA
SECURITIES

MEDIOBANCA'S 3rd ITALIAN CEO CONFERENCE

27th - 28th of June 2017
Milan

@ Mediobanca Headquarters
Via Filodrammatici, 3
20121 Milan

Please confirm your participation at the following events by the end of May:

- Visit to Cenacolo Vinciano and cocktails on Monday 26th of June at 19.00
(meeting point 18.30 @ Casa degli Atellani - Vigna di Leonardo)
- Gala Dinner @ Chiostri San Barnaba on Tuesday 27th of June at 19.30



COMPANIES ATTENDING

Please select the companies you would like to meet by 31th of May
and if you wish to attend the evening events on 26th and 27th

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27th of June 2017

- **A2A**
Valerio Camerano (CEO)
- **AMPLIFON**
Enrico Vita (CEO) + Gabriele Galli (CFO)
- **ATLANTIA**
Giovanni Castellucci (CEO)
- **AUTOGRILL**
Gianmario Tondato (CEO)
- **CELLNEX**
Tobias Martinez (CEO)
- **DIASORIN**
Carlo Rosa (CEO) + Piergiorgio Pedron (CFO)
- **DE' LONGHI**
Fabrizio Micheli (Head of M&A)
- **ENAV**
Roberta Neri (CEO)
- **ENEL**
Alberto De Paoli (CFO)
- **ENI**
Massimo Mondazzi (CFO)
- **ERG**
Luca Bettonte (CEO)
- **HERA**
Tomaso Tommasi di Vignano (Executive Chairman) + Stefano Venier (CEO)
- **IMA**
Sergio Marzo (CFO)
- **INTERPUMP**
Paolo Marinsek (Deputy Chairman)
- **INWIT**
Oscar Cicchetti (CEO)
- **IREN**
Massimiliano Bianco (CEO) + Massimo Levrino (CFO)
- **ITALGAS**
Paolo Gallo (CEO) + Antonio Pacioretti (General Manager)
- **MEDIOBANCA** (morning until 13.00)
Alberto Nagel (CEO)
- **MONDADORI**
Ernesto Mauri (CEO) + Oddone Pozzi (CFO)
- **POLICY SONAR**
Francesco Galietti (CEO)

- **RAI WAY**
Aldo Mancino (CEO) + Adalberto Pellegrino (CFO)
- **RECORDATI**
Fritz Squindo (CFO)
- **RED ELÉCTRICA**
Tomás Gallego (Finance Director)
- **SALINI IMPREGILO**
Massimo Ferrari (CFO)
- **SIAS/ASTM/ECORODOVIAS**
Stefano Viviano (CFO Gavio Group)
- **SNAM**
Marco Alverà (CEO) + Alessandra Pasini (CFO)
- **SOGEFI**
Laurent Hebenstreit (CEO) + Yann Albrand (CFO)
- **TELECOM ITALIA**
Flavio Cattaneo (CEO)
- **TERNA**
Luigi Ferraris (CEO)
- **UNICREDIT**
Mirko Bianchi (CFO)
- **UNIEURO**
Giancarlo Nicosanti Monterastelli (CEO) + Italo Valenti (CFO & Investor Relations Officer)
- **WIND TRE**
Maximo Ibarra (CEO)

28th of June 2017

- **A2A** (morning)
Renata Bonfiglio (Head of IR)
- **ANIMA HOLDING**
Fabrizio Arnone (Head of IR)
- **BANCA FARMAFACTURING**
Massimiliano Belingheri (CEO)
- **BANCA GENERALI**
Gian Maria Mossa (CEO) + Tommaso Di Russo (CFO)
- **BANCA IFIS**
Giovanni Bossi (CEO)
- **BANCO BPM**
Giuseppe Castagna (CEO)
- **BPER BANCA**
Alessandro Vandelli (CEO)
- **BUZZI UNICEM**
Pietro Buzzi (CEO)
- **CATTOLICA ASSICURAZIONI**
Carlo Ferraresi (CFO)
- **CERVED**
Marco Nespolo (CEO)
- **CREDITO EMILIANO**
Daniele Morlini (Head of Planning and Capital Management)
- **CREDITO VALTELLINESE**
Ugo Colombo (CFO)
- **EI TOWERS**
Fabio Caccia (CFO) + Guido Barbieri (CEO)
- **FINECO**
Alessandro Foti (CEO)
- **INTESA SANPAOLO**
Andrea Tamagnini (Head of IR)
- **MAIRE TECNIMONT**
Pierroberto Folgiero (CEO) + Alessandro Bernini (CFO)
- **MEDIOLANUM**
Massimo Doris (CEO)
- **OVIASSE**
Stefano Beraldo (CEO)
- **POLICY SONAR**
Francesco Galietti (CEO)
- **POSTE ITALIANE**
Alessandro Baj Badino (Head of IR)
- **PRYSMIAN**
Pier Francesco Facchini (CFO)
- **TENARIS**
Giovanni Sardegna (Head of IR)
- **UBI BANCA**
Victor Massiah (CEO)
- **UNICREDIT**
Jean Pierre Mustier (CEO) + Mirko Bianchi (CFO)

INSTITUTIONS ATTENDING

28th of June 2017

- Mario Nava (Director for Financial System Surveillance and Crisis Management)
- Alessandro Penati (Chairman of Quaestio Capital Management, manager of Fondo Atlante)

AFTERNOON OF 26TH OF JUNE

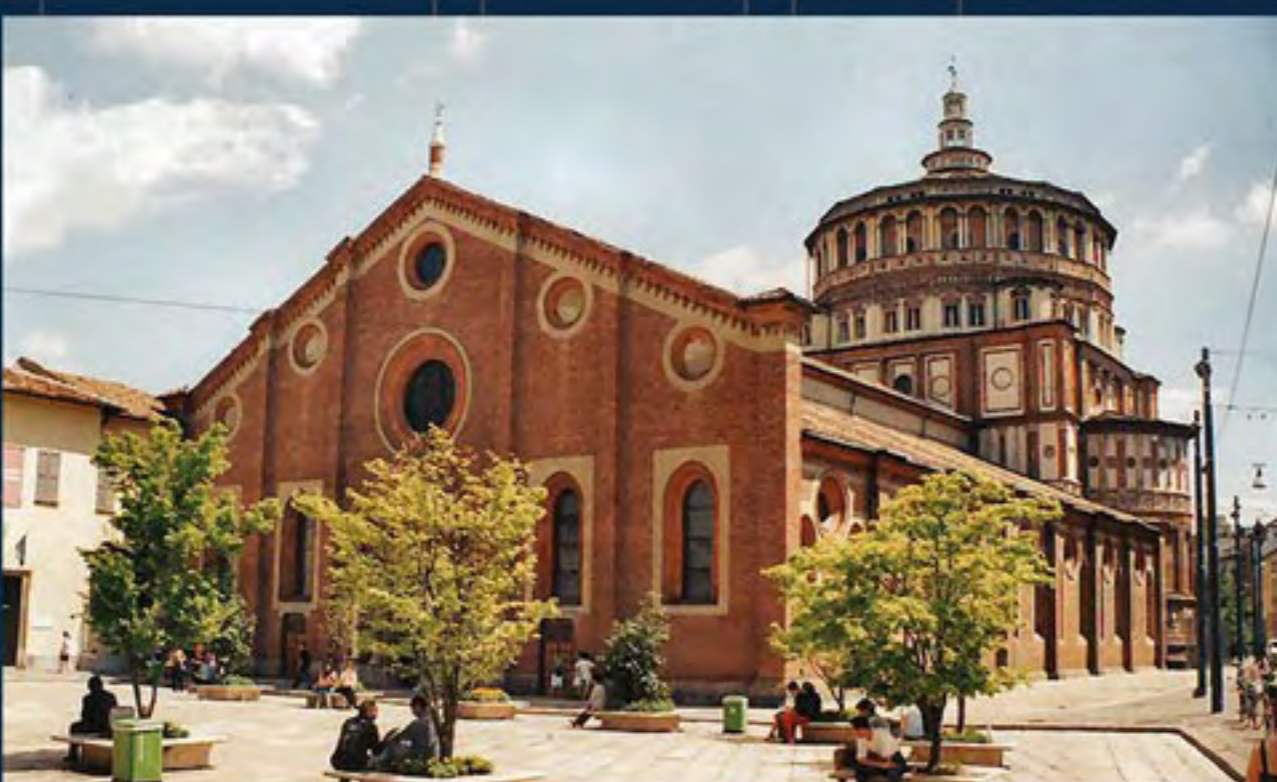
■ 18.30 **Cocktail at Casa degli Atellani - Vigna di Leonardo**
Corso Magenta 65, Milan



Followed by visit to **Cenacolo Vinciano - Including participating companies**
Santa Maria delle Grazie - Piazza di Santa Maria delle Grazie 2, Milan



*Leonardo da Vinci painted the Last Supper in the refectory of the convent of
Santa Maria delle Grazie*



Confirmation is subject to availability on a first come, first served basis.

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AGENDA

KEYNOTE PRESENTATIONS

27th of June 2017

- 07.30-08.00** Registration
- 08.00-08.15** Welcome - **Alberto Nagel - CEO Mediobanca**
- 08.15-09.00** **Stefano Firpo - General Director - Ministry for Economic Development**
- 09.00-09.45** **Round Table on the Italian Towers**
RAI WAY - Aldo Macino (CEO)
EI TOWERS - Guido Barbieri (CEO)
INWIT - Oscar Cicchetti (CEO)
CELLNEX - Tobias Martinez (CEO)
- 10.00-10.45** One on One / Group Meetings
- 10.45-11.30** One on One / Group Meetings
- 11.30-12.15** One on One / Group Meetings
- 12.15-13.00** **Italy's Electricity, Gas & Water Regulator (AEEGSI)**
Key Priorities for 2017 – Commissioner Valeria Termini
- 13.00-14.00** **Lunch**
- 14.00-15.00** **Round table on on-going consolidation for multi-utilities**
Massimo Mucchetti - (Chairman of the Industry Committee at the Senate)
ITALGAS - Paolo Gallo (CEO)
A2A - Valerio Camerano (CEO)
HERA - Stefano Venier (CEO)
IREN - Massimiliano Bianco (CEO)
- 15.00-15.45** One on One / Group Meetings
- 15.45-16.30** One on One / Group Meetings
- 16.30-17.15** One on One / Group Meetings
- Evening Event:**
- 19.30** **Gala Dinner** (details on the following pages)



AGENDA

KEYNOTE PRESENTATIONS

28th of June 2017

- 07.30-08.00** Registration
- 08.00-08.45** **European Commission – Mario Nava** – Director for Financial System Surveillance and Crisis Management
- 09.00-09.45** **Round table on Italian NPLs – Forceful deleverage: fire sales vs a developing secondary market**
Andrea Mignanelli - CEO Cerved Credit Management
Alessandro Penati - Chairman of Quaestio Capital Management
- 10.00-10.45** One on One / Group Meetings
- 10.45-11.30** One on One / Group Meetings
- 11.30-12.15** One on One / Group Meetings
- 12.15 -13.00** **Round table on the Italian banking sector – Is larger scale a necessary factor to compete and to manage NPLs more efficiently?**
Banco BPM - Giuseppe Castagna (CEO)
BPER Banca - Alessandro Vandelli (CEO)
UBI Banca - Victor Massiah (CEO)
- 13.00-14.00** **Lunch**
- 14.00-15.00** **Jean Pierre Mustier - CEO Unicredit**
- 15.00-15.45** One on One / Group Meetings
- 15.45-16.30** One on One / Group Meetings
- 16.30-17.15** One on One / Group Meetings

A private bus is available at 17.30 from Mediobanca Headquarters, to both Milan airports.

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EVENING OF 27TH OF JUNE GALA DINNER

- 19.30 @ Chiostri di San Barnaba - *Including participating companies*
Address: Via San Barnaba 48, Milan
Transport to the venue departing at 19.00 from via Manzoni, 5
in front of Larte Restaurant



Confirmation is subject to availability on a first come, first served basis.
Please let us have any dietary requirements.

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HOTEL BOOKING FORM

Hotel Rosa Grand Milano
 Piazza Fontana, 3
 20121 Milan
 € 225 Superior Double Single Use + € 5 City tax
 € 245 Deluxe Double Single Use + € 5 City tax

Hotel Milano Scala
 Via dell'Orso, 7
 20121 Milan
 € 210 Single Classic with single bed + € 5 City tax
 € 230 DUS Classic + € 5 City tax
 € 260 Superior Single Use - Queen bed + € 5 City tax

First name..... Last name.....

Job Title..... Company.....

Email.....

Arrival..... Departure..... No. of nights..... No. of guests.....

Credit card type..... No. Expiry - date.....

Date..... Signature.....

A private bus is available at 17.30 on the 28th of June from Mediobanca Headquarters, to both Milan airports.
Please return your choice of hotel by the end of May to

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